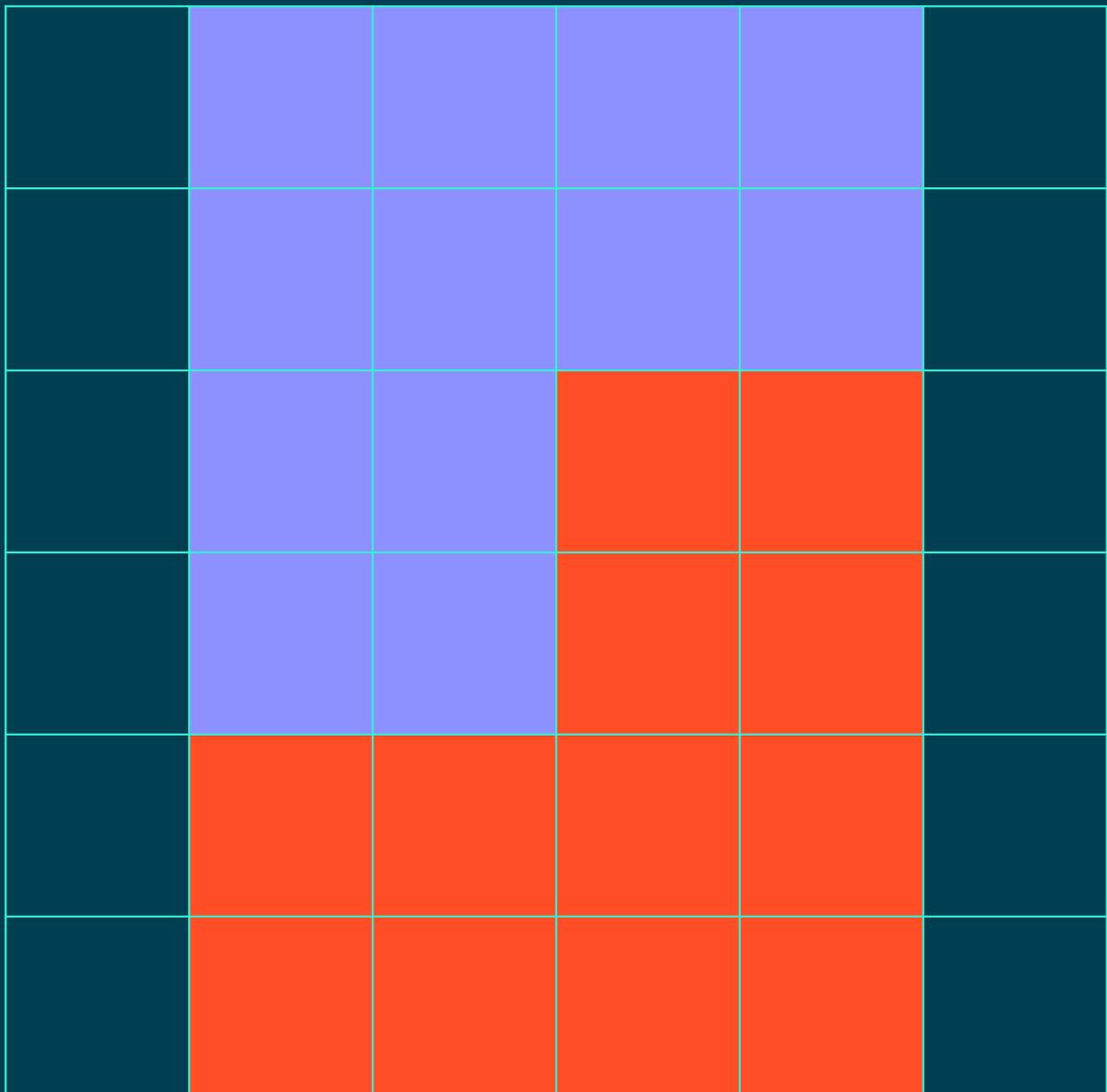


Key benefits: Business integration



This is a guide to some of the key benefits of eDiscovery partnership and business integration outside of a matter or project.

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Reading time	3 minutes	Page count	8 pages	Word count	706 words
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Collaborative partnership with your eDiscovery specialist can extend beyond a specific project and if progressed towards a more integrated solution creates significant benefits and a competitive advantage for legal teams.

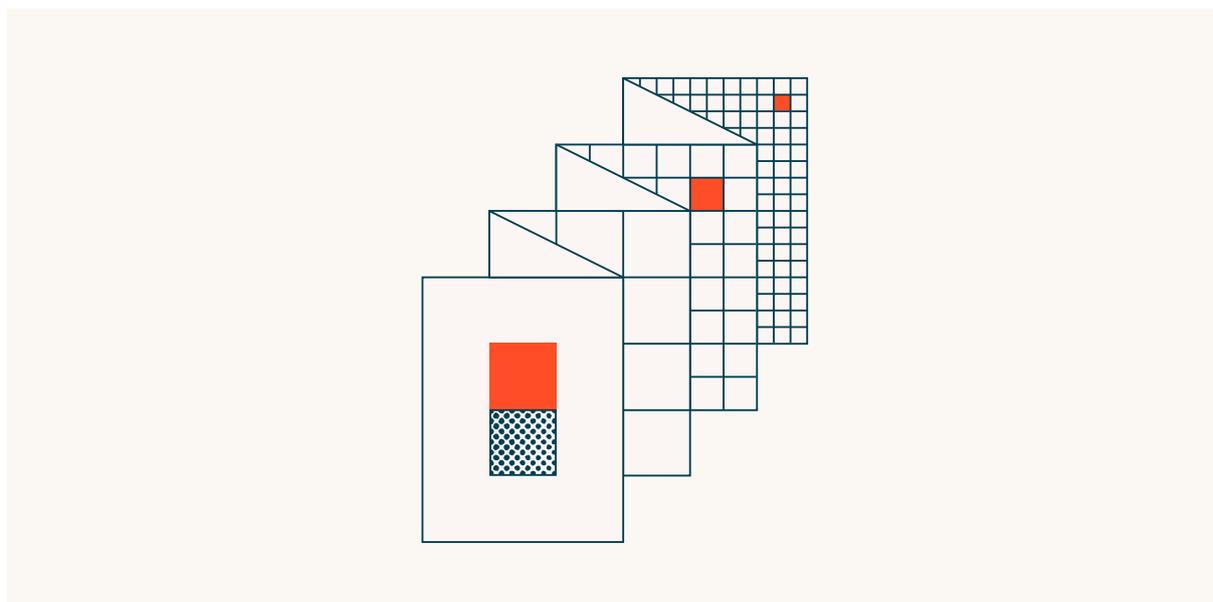
The key partnership considerations that can arise are:

Stakeholder engagement

It is critically important that your use of eDiscovery related services, and the benefits it provides to each matter, are clearly and effectively communicated to all stakeholders involved, both internally and externally, from the very outset of a project. Your team need to know how they can use eDiscovery to do their best work and those working with you need to know how you are using eDiscovery to deliver the best outcome for them. Your eDiscovery partner can help you with this messaging and ensure your stakeholders understand how the partnership has a positive impact on the achievable outcomes.

Learning and development

The world of legal technology is constantly changing, and it is increasingly difficult for lawyers to be across all the developments. Your eDiscovery partner deals with this technology every day and should be positioned to provide you with the information you need to keep up to date. Professional development sessions can cover an array of topics pitched at a variety of experience levels. Being prepared with the knowledge gained from these sessions help lawyers consider these solutions as options for their future matters, delivering even better outcomes for your clients.



Innovation strategy and goals

Innovation will continue to be a core focus for lawyers. A good eDiscovery partner will proactively innovate solutions across their technical and development teams to overcome data and workflow challenges. In turn, these solutions can form part of your organisation's overall strategy to deliver competitive service levels and value to your clients.

Operational requirements

If you, your team, or your firm utilise eDiscovery related support on multiple projects at any one time, it is worth considering more effective ways to procure eDiscovery services. A partnership model may provide a level of integration that is more beneficial to the organisation both operationally and financially.

Helpful resources

As specialists we continually invest in R&D and best practice so we can advise our partners with confidence. These insights culminate in helpful resources and [references](#) for lawyers and decision-makers.

Data Identification Questionnaire

Our questionnaire aims to help you quickly and accurately identify data potentially relevant to your matter. The information captured from key stakeholders will facilitate the development of a collection plan and enable its swift and defensible execution.

[Learn what to consider](#)

Draft Exchange Protocol (Australia)

This reference is used by our teams on most disputes in most jurisdictions within Australia. The template provides a starting point for developing a protocol that governs the exchange of documents for Australian disputes.

[Learn what to consider](#)

Practice direction by jurisdiction (Australia & UK)

Reference our index of all Australian and UK eDiscovery practice directions.

[Learn what to consider](#)

Learn more

What makes a good eDiscovery partner	↗
Getting the most out of your eDiscovery partner	↗
Using eDiscovery as part of your pitch to win work	↗

Across hundreds of matter types in all sectors and jurisdictions, we focus on solutions and impact. Here is a selection of matters that may be relevant to you.

Relevant matters

Managing internal review teams

Dispute, Regulatory, Investigation, Locate, Collect

[Read](#)

Reducing review volume with data processing tools

Dispute, Analyse, Review, Produce

[Read](#)

Mitigating collection risk

Dispute, Regulatory, Investigation, Produce

[Read](#)

[View all solutions ↗](#)

You need a team with a balance of legal, eDiscovery and technology expertise, this is who we are.

In partnership, our expert team of lawyers and technologists progressively implement solutions that become key competitive advantages for legal teams. We focus on technical solutions so you can focus on the law.

Find out how we help.

